# 2018 107IST Annual General Meeting





## Agenda

Welcome / President's Comments / Introductions - Mike OPI – Shawn Levy Financials - Rachel Merch - Stephan Facilities - Stephan Membership – Sheba Community Outreach – Sheba Game Day Operations - Mike / Nick Events - Nick / Drew

Travel – Drew Regional Supporters Groups - Drew Communications - Lexi Technology – Ray TAFC – Ray Partners – Zach / Sara Rose City Riveters – Gabby Call for Volunteers - Dawn Breakout Sessions





# OPERATION PITCH INVASION



- Fields for All: Shane Bemis Court
- Project Blacktop: Barnes Elementary
- Field Events: Westmoreland and April Hill
- OPI America



### **Financials**

(available to members only)





## Merch

### 2017

- 61 Unique NPO Designs (not including small items)
- 7,865 Scarves Sold
- 2,990 First Time Customers

2018 Areas for Improvement / Plans

- Continue to foster relationships with the broader TA Community
- Grow NPO's presence within the wider PTFC Community through social media interaction and by attending more community events



• Keep Bringing the Heat

- Sign up for One-Off Emails to learn about Volunteer Opportunities
- Think you got the design chops for NPO? Let's see what you've got.
- Update your address



## **Facilities**

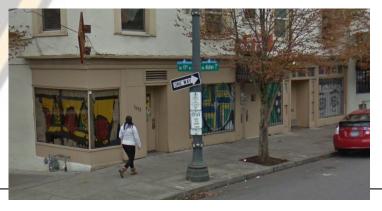
### 2017

- Negotiated Lease Extensions (Priority from 2017 AGM)
  - 3 Years for the Fanladen
  - 5 Years for the Warehouse
- Research of Comparables
- Increased the versatility of existing spaces

2018 Areas for Improvement / Plans

- Better Utilize the Back Room
- Expand the Booked! Library
- Combat gravity's effect on our 102 year old buildings
- Begin Fundraising Campaign for Future Moves

- Carpentry
- Relocation Task Force









## Membership

### 2017

- 4916 members in 2017
- Over 3500 already renewed/signed up for 2018
- Members in 47 states, the District of Columbia, & ten countries in 2017

2018 Areas for Improvement / Plans

- Increase awareness of 107IST mission, vision, & work among casual supporters
- Maintain membership growth & renewal rates
- RSG/107IST

- Opt-in for volunteer tasks
- Database/mailing list maintenance
- Info table volunteers
- Membership packet preparation





### **Partners**

### What are 107IST partnerships today?

- Local businesses that provide a discount/service to members/give back to 107IST & support what we do.
- 125 current local TA / Riveters Partners.
- Communicate Ethos of 107IST to participate.
- Supports the values of 107IST and wants to support what we do.
  - Example: Underdog donates \$25 per team to OPI
  - Kells Brewery gives members \$1 off pints and \$1 back to 107IST

### 2018 Areas for Improvement / Plans

- Improve 107IST email to engage members/partners and explain benefits
- Bring on more Riveters focused partners and encourage Partners to support Thorns
- Work with RSGs to support groups around the country (and beyond)
- Articulate 'levels' of being a partner
- Send a 107ist sticker to say "Partner" with both logos on it

- Bring on Partners Committee person to provide Riveters connections and leadership
- Email support volunteer/partner of the week.
- Contact partners with promotion opportunities
- Google Map





## **Community Outreach**

### 2017 Highlights

- Two Timbers Army & Riveters-themed DHS visitation room makeovers
- CPR/AED: Over 200 trained in 2017; 1st CPR/AEd class in Spanish; 759 trained since 2013
- Blood drive: 73 pints successfully donated, 327 pints over the last five years
- Gisele Currier Scholarship Fund: 49 youth soccer scholarships awarded totaling \$19,935
- Over \$90K in total charitable donations in 2017 (incl \$12,500 to OPI & \$19,935 through GCSF)

2018 Areas for Improvement / Plans

- Improve outward-facing communication of the outreach work that members do
- Connect immigrant/refugee children and teens with soccer resources
- Continue focus on vulnerable members of the community

#### 2018 Volunteer Asks

- Opt-in for volunteer asks
- Soccer-specific outreach needs:
  - GCSF
  - $\circ$  connections to youth soccer
  - soccer-specific volunteer events
- Volunteers in areas outside of downtown PDX





## **TA Game Day Operations**

### 2017 Highlights

- Best tifo in North American men's soccer
- Several new tifo PMs and designers
- Flags, capos and drums continue to bring it every match

### 2018 Areas for Improvement / Plans

- Improved supply reuse
- "Greener" options
- Reduce expenditures

- General tifo volunteers
- Flag Crew backups





## **Events Committee**

### 2017 Events

- Fourth year of Block Party Had successful sponsoring thanks to Dutch Brothers
- Pride March Continued amazing support
- Season opener/End of Year parties Keeps expanding to accommodate more members

### 2018 Planned Events

- Season Opener Away Viewing March 4th
- Block Party 5th year!
- Return of Art Takeover (hopefully)
- Continued Riveters and 107IST Events
- More to come





## Travel

### 2017 Highlights

- Over 3000 tickets distributed through 107IST
- Sold Out half of all Away Matches
- 448 Riveters Travelers
- First successful TA/Riveters Seattle Take-over Weekend
- Traveling Support from 42 states and Washington D.C., 5

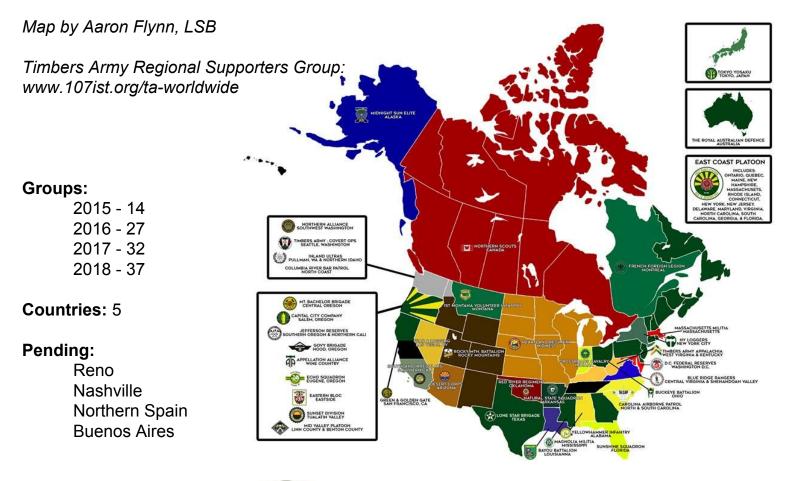


countries, and 3 continents.

### 2018 Improvements

- Fully integrated 107IST team
- Greater involvement from RSGs
- Increasing Riveters away travel outside of Cascadia
- Improvements on ticket
   availability
- Updating Away City info on website







Map of the Timbers Army Regional Supporters Groups v3.0

## **Regional Supporters Groups (RSGs)**

#### 2017 Plans

- Solidify connection between the RSGs and 107ist committees -Merch, Travel and Game Day Ops (GDOs)
- Formalize growing international groups
- Increase leadership, voice and presence of RSGs in 107IST decision making
- Grow 107IST membership outside of the local area

#### 2018 Areas for Improvement/Goals

- Improved away day experience: travel guides, GDO with other FOs
- Improved communications/share our story
- Regular virtual meetings
- Growing Riveters RSGs/Away travel/GDOs
- Continue to support the growing local philanthropy and activities





## Communications

### 2017 Highlights

- Member-facing communications coordination TA/Riveters/107IST
- Put more structure around A/V capabilities, assembled a core team, and significantly improved photography quality + quantity

### 2018 Areas for Improvement / Plans

- Further improvements to member-facing comms
  - Get even better at telling our story
- Advance A/V strategy
- Website Refresh 2.0

### 2018 Volunteer Asks

- Original Content Authors
- Travel Content Editors





## Technology

New web platform

- Integrated ticketing, email, and membership
- Saves hundreds of \$\$ a month

2017

- New, reliable email+productivity system
- Further cost reduction
- Calendaring for shared resources
- AUTOMATED AWAY TICKET EMAIL PROCESS





## **Timbers Army Football Club (TAFC)**



### 2017 Highlights

- Continuing to add teams Now up to 40 teams
- Multiple Championship matches at Providence Park
- 2 Extremely successful tournaments
- Beautiful new TAFC ball (Available at No Pity Van)
- New TAFC Management platform + MAJOR overhaul of financial and reporting
- TAFC is now an official OASA league and has 2 official US Soccer ref assignors

2018 Areas for Improvement / Plans

- Continue to increase efficiencies, decrease complexity
- New TAFC Division as a separate league (broken out of GPSD)



























## **Rose City Riveters**

### 2017 Highlights

- 2017 NWSL CHAMPIONS!!!
- Coordinated 150 traveling Riveters with tickets, travel logistics, and had over 200 people in our section of "The Wall" in Orlando for the NWSL Final
- 2018 ISC Tifo of the Year Shields Up!
- Continued our Match Day Drive tradition, partnering with the Timbers Army for several double-header weekends
- Donated over \$10K to local organizations like The Living Room, TransActive, Rock n Roll Camp for Girls, Pioneer Courthouse Square, and Street Roots
- Seeing growth across the board in participating at events!!

<ul> <li>Tifo Hero Fundraising!</li> <li>Riveters Bingo Nights!</li> <li>More kick-ass merch!</li> <li>Adding more events stay tuned!</li> <li>Communication - writers, photogs</li> <li>Merch - Design, sales</li> <li>Tifo - Design, general help</li> <li>Outreach - delivery drivers for drives</li> <li>Travel - bus captains, bloggers</li> </ul>	More kick-ass merch!	<ul> <li>Tifo - Design, general help</li> <li>Outreach - delivery drivers for drives</li> </ul>	ROSE CITY
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## **Call for Volunteers**

### Volunteer Opt-In

• Sign up for upcoming volunteer opportunity emails

### Get stuck in & join a committee

• Check TA and Riveters websites for links to sign-up sheets the week after the AGM





## **Questions and (maybe) Answers**





# **Breakout Sessions**





## **3 Breakout Areas**

### **Breakout Area A**

Volunteer Opportunities **Breakout Area B** 

Planning for the Future

### <u>Breakout Area C</u>

Timbers Army & Rose City Riveters Relationship

Pick a Breakout Area.



Discuss the topic for 15 minutes with the group, adding notes or action items to the paper or post it notes provided.



### **Final Breakout Topic**

## **Sharing Our Story**

Within your current group - please discuss how the 107IST can share our story. This can include:

- Platforms
- Topics
- Frequency
- Who?



Please use new post it notes & poster paper.

