2018 107IST Annual General Meeting





Agenda

Welcome / President's Comments / Introductions - Mike OPI – Shawn Levy Financials - Rachel Merch - Stephan Facilities - Stephan Membership – Sheba Community Outreach – Sheba Game Day Operations - Mike / Nick Events - Nick / Drew

Travel – Drew Regional Supporters Groups - Drew Communications - Lexi Technology – Ray TAFC – Ray Partners – Zach / Sara Rose City Riveters – Gabby Call for Volunteers - Dawn Breakout Sessions





OPERATION PITCH INVASION



- Fields for All: Shane Bemis Court
- Project Blacktop: Barnes Elementary
- Field Events: Westmoreland and April Hill
- OPI America



Financials

(available to members only)





Merch

2017

- 61 Unique NPO Designs (not including small items)
- 7,865 Scarves Sold
- 2,990 First Time Customers

2018 Areas for Improvement / Plans

- Continue to foster relationships with the broader TA Community
- Grow NPO's presence within the wider PTFC Community through social media interaction and by attending more community events



• Keep Bringing the Heat

- Sign up for One-Off Emails to learn about Volunteer Opportunities
- Think you got the design chops for NPO? Let's see what you've got.
- Update your address



Facilities

2017

- Negotiated Lease Extensions (Priority from 2017 AGM)
 - 3 Years for the Fanladen
 - 5 Years for the Warehouse
- Research of Comparables
- Increased the versatility of existing spaces

2018 Areas for Improvement / Plans

- Better Utilize the Back Room
- Expand the Booked! Library
- Combat gravity's effect on our 102 year old buildings
- Begin Fundraising Campaign for Future Moves

- Carpentry
- Relocation Task Force









Membership

2017

- 4916 members in 2017
- Over 3500 already renewed/signed up for 2018
- Members in 47 states, the District of Columbia, & ten countries in 2017

2018 Areas for Improvement / Plans

- Increase awareness of 107IST mission, vision, & work among casual supporters
- Maintain membership growth & renewal rates
- RSG/107IST

- Opt-in for volunteer tasks
- Database/mailing list maintenance
- Info table volunteers
- Membership packet preparation





Partners

What are 107IST partnerships today?

- Local businesses that provide a discount/service to members/give back to 107IST & support what we do.
- 125 current local TA / Riveters Partners.
- Communicate Ethos of 107IST to participate.
- Supports the values of 107IST and wants to support what we do.
 - Example: Underdog donates \$25 per team to OPI
 - Kells Brewery gives members \$1 off pints and \$1 back to 107IST

2018 Areas for Improvement / Plans

- Improve 107IST email to engage members/partners and explain benefits
- Bring on more Riveters focused partners and encourage Partners to support Thorns
- Work with RSGs to support groups around the country (and beyond)
- Articulate 'levels' of being a partner
- Send a 107ist sticker to say "Partner" with both logos on it

- Bring on Partners Committee person to provide Riveters connections and leadership
- Email support volunteer/partner of the week.
- Contact partners with promotion opportunities
- Google Map





Community Outreach

2017 Highlights

- Two Timbers Army & Riveters-themed DHS visitation room makeovers
- CPR/AED: Over 200 trained in 2017; 1st CPR/AEd class in Spanish; 759 trained since 2013
- Blood drive: 73 pints successfully donated, 327 pints over the last five years
- Gisele Currier Scholarship Fund: 49 youth soccer scholarships awarded totaling \$19,935
- Over \$90K in total charitable donations in 2017 (incl \$12,500 to OPI & \$19,935 through GCSF)

2018 Areas for Improvement / Plans

- Improve outward-facing communication of the outreach work that members do
- Connect immigrant/refugee children and teens with soccer resources
- Continue focus on vulnerable members of the community

2018 Volunteer Asks

- Opt-in for volunteer asks
- Soccer-specific outreach needs:
 - GCSF
 - \circ connections to youth soccer
 - soccer-specific volunteer events
- Volunteers in areas outside of downtown PDX





TA Game Day Operations

2017 Highlights

- Best tifo in North American men's soccer
- Several new tifo PMs and designers
- Flags, capos and drums continue to bring it every match

2018 Areas for Improvement / Plans

- Improved supply reuse
- "Greener" options
- Reduce expenditures

- General tifo volunteers
- Flag Crew backups





Events Committee

2017 Events

- Fourth year of Block Party Had successful sponsoring thanks to Dutch Brothers
- Pride March Continued amazing support
- Season opener/End of Year parties Keeps expanding to accommodate more members

2018 Planned Events

- Season Opener Away Viewing March 4th
- Block Party 5th year!
- Return of Art Takeover (hopefully)
- Continued Riveters and 107IST Events
- More to come





Travel

2017 Highlights

- Over 3000 tickets distributed through 107IST
- Sold Out half of all Away Matches
- 448 Riveters Travelers
- First successful TA/Riveters Seattle Take-over Weekend
- Traveling Support from 42 states and Washington D.C., 5

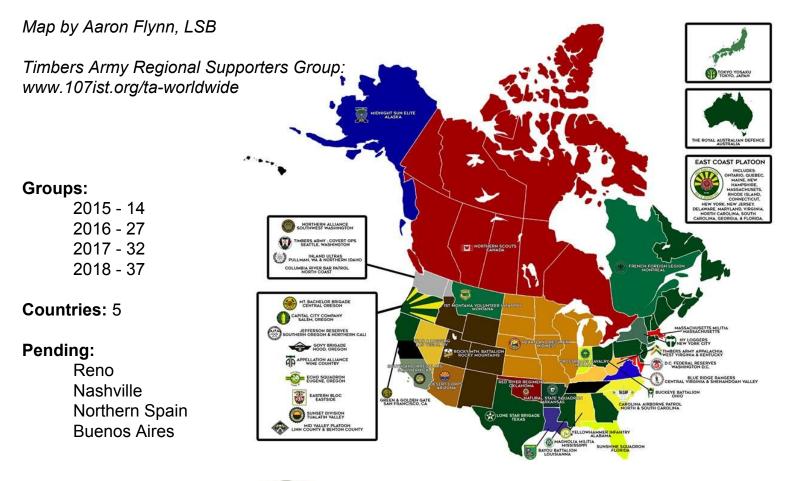


countries, and 3 continents.

2018 Improvements

- Fully integrated 107IST team
- Greater involvement from RSGs
- Increasing Riveters away travel outside of Cascadia
- Improvements on ticket
 availability
- Updating Away City info on website







Map of the Timbers Army Regional Supporters Groups v3.0

Regional Supporters Groups (RSGs)

2017 Plans

- Solidify connection between the RSGs and 107ist committees -Merch, Travel and Game Day Ops (GDOs)
- Formalize growing international groups
- Increase leadership, voice and presence of RSGs in 107IST decision making
- Grow 107IST membership outside of the local area

2018 Areas for Improvement/Goals

- Improved away day experience: travel guides, GDO with other FOs
- Improved communications/share our story
- Regular virtual meetings
- Growing Riveters RSGs/Away travel/GDOs
- Continue to support the growing local philanthropy and activities





Communications

2017 Highlights

- Member-facing communications coordination TA/Riveters/107IST
- Put more structure around A/V capabilities, assembled a core team, and significantly improved photography quality + quantity

2018 Areas for Improvement / Plans

- Further improvements to member-facing comms
 - Get even better at telling our story
- Advance A/V strategy
- Website Refresh 2.0

2018 Volunteer Asks

- Original Content Authors
- Travel Content Editors





Technology

New web platform

- Integrated ticketing, email, and membership
- Saves hundreds of \$\$ a month

2017

- New, reliable email+productivity system
- Further cost reduction
- Calendaring for shared resources
- AUTOMATED AWAY TICKET EMAIL PROCESS





Timbers Army Football Club (TAFC)



2017 Highlights

- Continuing to add teams Now up to 40 teams
- Multiple Championship matches at Providence Park
- 2 Extremely successful tournaments
- Beautiful new TAFC ball (Available at No Pity Van)
- New TAFC Management platform + MAJOR overhaul of financial and reporting
- TAFC is now an official OASA league and has 2 official US Soccer ref assignors

2018 Areas for Improvement / Plans

- Continue to increase efficiencies, decrease complexity
- New TAFC Division as a separate league (broken out of GPSD)



























Rose City Riveters

2017 Highlights

- 2017 NWSL CHAMPIONS!!!
- Coordinated 150 traveling Riveters with tickets, travel logistics, and had over 200 people in our section of "The Wall" in Orlando for the NWSL Final
- 2018 ISC Tifo of the Year Shields Up!
- Continued our Match Day Drive tradition, partnering with the Timbers Army for several double-header weekends
- Donated over \$10K to local organizations like The Living Room, TransActive, Rock n Roll Camp for Girls, Pioneer Courthouse Square, and Street Roots
- Seeing growth across the board in participating at events!!

 Tifo Hero Fundraising! Riveters Bingo Nights! More kick-ass merch! Adding more events stay tuned! Communication - writers, photogs Merch - Design, sales Tifo - Design, general help Outreach - delivery drivers for drives Travel - bus captains, bloggers 	More kick-ass merch!	 Tifo - Design, general help Outreach - delivery drivers for drives 	ROSE CITY
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Call for Volunteers

Volunteer Opt-In

• Sign up for upcoming volunteer opportunity emails

Get stuck in & join a committee

• Check TA and Riveters websites for links to sign-up sheets the week after the AGM





Questions and (maybe) Answers





Breakout Sessions





3 Breakout Areas

Breakout Area A

Volunteer Opportunities **Breakout Area B**

Planning for the Future

<u>Breakout Area C</u>

Timbers Army & Rose City Riveters Relationship

Pick a Breakout Area.



Discuss the topic for 15 minutes with the group, adding notes or action items to the paper or post it notes provided.



Final Breakout Topic

Sharing Our Story

Within your current group - please discuss how the 107IST can share our story. This can include:

- Platforms
- Topics
- Frequency
- Who?



Please use new post it notes & poster paper.

